

Welcome Kit John Doe – MAMP-327

APlus Group of Companies, locally owned, has been creating and delivering comprehensive yet affordable products and services for Newfoundlanders and Labradorians for over 30⁺ years. APlus Group also offers in-house Investments\ Life Insurance\ RESP\ Income Tax departments. This creates several advantages for our clients: **One Stop Shopping**!

Please find enclosed the following:

- 1) Application for Discount Card
- 2) Discount Card
- 3) Income Tax Voucher
- 4) Kid Konnection Enrollment form
- 5) APlus Group Additional Services Brochure
- 6) Information on APlus Group of Companies Events
- 7) Will Planning Workbook
- 8) APlus Appointment Request Form

10 Austin St. Suite 105 St. John's, NL A1B 4C2 Tel: (709) 754-2208| Toll Free: (877) 954-6507 | Fax: (709) 754-2160 admin@aplusmortgage.ca www.aplusmortgage.ca | www.aplusinsurance.nf.ca | www.aplusaccountingservices.ca



WHY APLUS MORTGAGE?

More Than Just A Rate!

- **1. Competitive Rates**
- 2. No Fees For Our Services
- 3. Client Loyalty Discount Card
- 4. Income Tax Discount Voucher
- 5. Kid Konnection Program
- 6. Annual Family Fun Day

FIND US ONLINE TODAY







Application for APlus Discount Card*

CLIENT INFORMATION				
Name: (First, Last)				
Address:				
Cell Ph:	Work Ph:		Home Ph:	
Email				
Sex: 🗆 Male 🗆 Female		Marital	Status: Children:	
Contact Preference: E-Mail Text Telephone Mail Other				
PARTNER INFORMATION				
Name: (First, Last)				
Address:				
Cell Ph:	Work Ph:		Home Ph:	
Email			•	
Sex: 🗆 Male 🗆 Female		Marital Status: Children:		
DEPENDANT INFORMATION				
Name E		Date of B	Sirth	
Name D		Date of Birth		
Name D		Date of Birth		
Name D		Date of B	Sirth	
Name I		Date of B	Sirth	
AUTHORIZATION				
*Disclaimer: This information will not be reproduced or distributed in whole or part without prior				

*Disclaimer: This information will not be reproduced or distributed in whole or part without prior written consent. The personal information you provided in this profile will be utilized by APlus to inform you of services, products, programs, rate changes, Newsletter, promotions, etc. that we believe may be of interest to you.

Client Signature

Date

Partner Signature

Date



September 1, 2019

John Doe 10 Austin Street St. John's, NL A1B 4C2

Dear John,

APlus Group of Companies developed **"Preferred Partnership Program**" to reward loyal clients and help our local Business partners. This Program offers a "**point of sale discount**" **from 10 to 20%,** at local participating Businesses displaying our APlus Window Decal. Also, it allows the employee to participate in APlus Mortgage Loan Program and APlus Real Estate Incentive Program.

Please find enclosed your "<u>Client Loyalty Discount Card</u>" offered exclusively by APlus Group of Companies. For a complete list of Partners please visit <u>www.aplusmortgage.ca</u>.

Sherry O'Brien will be your primary point of contact at APlus Group of Companies, and I encourage you to contact her at any time with your questions, comments, and feedback. Call (709) 754-6507 ext. 0 or e-mail: sherry@aplusinsurance.nf.ca.

Sincerely,

Lawrence R George

Lawrence R George President & CEO APlus Group of Companies



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INCOME TAX VOUCHER

Client: John Doe

Client #: _____ MAMP-327_____

This voucher is redeemable at APlus Accounting Services Inc.¹ for a 25% discount² towards your Personal Income Tax Preparation³ for term of your mortgage with APlus Mortgage Group Inc. Annual Mortgage statement required. Voucher has no cash value.

Lawrence R George

Lawrence R George President & CEO APlus Group of Companies

¹Income Tax Fees – www.aplusaccountingservices.ca

- ² Discount up to 100% depending on the number of services with APlus
- ³Client, partner & dependants

Discount Excludes HST& E-filing fee

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CLIENT INFORMATION				
Client Name:				
Address:				
Phone (H)	Phone (M)			
Email				
RESP: Currently Enrolled □ Yes □ No	Carrier:			
CHILDREN ENROLLMENT				
Name:				
Date of Birth:	Gender: 🗆 Male 🗆 Female			
Name:				
Date of Birth:	Gender: Male Female			
Name:				
Date of Birth:	Gender: Male Female			
Name:				
Date of Birth:	Gender: Male Female			
Name:				
Date of Birth:	Gender: Male Female			
PRIVACY AGREEMENT				

□ APlus Group has my permission to use my or my child's (Listed in Registration) photograph publically to promote the Kid Konnection Program and other events offered by APlus. I understand that the images may be used for lawful purposes only in print publications, online publications, presentations, websites, and social media. I also understand that no royalty, fee or other compensation shall become payable to me by reason of such use.

Parent Signature

Date

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APlus Group Offers Many Solutions for Your Financial Needs.

Individual Life and Health Insurance, Investments, Mortgages, Retirement Products and Financial Services to help you build wealth and protect your financial security by providing solutions to help you save for today, provide income for tomorrow, and future protection for your family.

APLUS GROUP ADDITIONAL SERVICES		
Financial	Investments & Banking	
□ Mortgages	RRSP TFSA	
□ Income Tax Services	□ GIC	
□ Financial Estate Planning	□ RESP	
Insurance	□ Manulife Bank	
□ Mortgage	Events	
Individual Life	Annual Family Fun Day	
□ Critical Illness	□ Home Buyers / Financial Planning Seminars	
□ Blue Cross	□ Annual Financial/Mortgage Review	
Disability Income	Preferred Partnership Program	
□ Travel Insurance	□ Client Newsletter	

TOP THREE FINANCIAL GOALS		
TOP THREE Purchase Home Selling Home 0-3m 3-12m 1-3Yrs Debt Free 1-3Yrs Make and utilize a budget Maximize Tax planning through RRSP Strategies for reducing income taxes Maximize TFSA RESP Estate Planning	 Saving for retirement Plan for early retirement Income withdrawal strategies for/in retirement Maintaining my standard of living in retirement Establish a plan to leave your finances in order upon your death Income replacement in the event of death, sickness, or accident Creating/preserving an estate for my heirs Leaving a legacy or inheritance 	
 Estate Planning Emergency Fund 	□ Other	

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APlus Group of Companies Events

Over the past 5 years APlus Group of Companies has hosted APlus Annual Family Fun Day to honor our clients and to support the Canadian Cancer Societies local Daffodil Place. We have a silent auction, BBQ, kids' games, prizes, 50/50 Draw and entertainment for the whole family. 100% Proceeds go directly to the Daffodil Place.



Other Events

- Client Appreciation Night
- Family Events
- Kid Konnection Contests
- Quarterly Contests on Social media
- Seminars

Tax, Retirement & Estate Planning Services

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Your Will Planning Workbook





APPOINTMENT REQUEST FORM			
Client Name:			
□ Include Spouse /partner	Name:		
Address:			
Phone (H):	Phone (C):		
Email:			
TIME			
What day work best for you?			
□ Monday □ Tuesday □ Wednesday	🗆 Thursday 🛛 Friday		
What time of day works best for you?			
□ Morning □ Afternoon □ Evening			
Date and time?			
Month Day Time	am/pm		

WHAT SERVICES ARE YOU INTERESTED IN?		
□ Mortgages \ Refinancing \ Switching	□ Life Insurance	
Debt Consolidation	□ Critical Illness Insurance	
□ Retirement Planning	□ Disability Income Insurance	
□ Estate Planning	□ Blue Cross \ Health Insurance	
□ Investment Loans	□ RRSP □ TFSA □ GIC □ RRIF □ LIF	
RRSP Loans	□ RESP	
Personal Income Tax	□ Long Term Care	
□ Other	□ Travel Insurance	

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Advantage of APlus Mortgage VS Banks, Credit Unions & other Brokerage Firms

List of Suppliers from the APlus Preferred Partnership Program that can save you money

- 1. Home Inspector
- 2. Appraiser
- 3. Lawyers
- 4. Moving Company
- 5. Furniture Company
- 6. Security Company
- 7. Personal Income Tax Discount

Find a complete list of APlus Preferred Partner's visit www.aplusmortgage.ca

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Mortgages Investments Life Insurance **Banking Solutions Group Insurance Income Tax**

APlus Mortgage Group Inc. APlus Insurance/Financial Group Inc. APlus Accounting Services Inc. APlus Preferred Partnership Program APlus Kid Konnection

Serving your financial needs for more than 30 years!

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